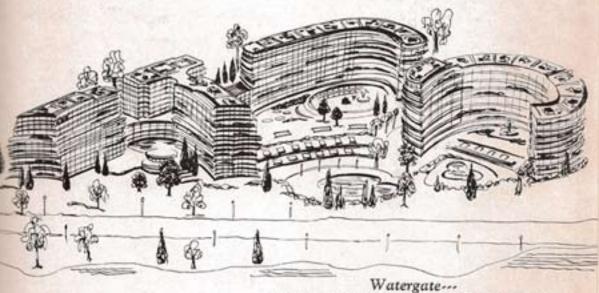
In a short 15 years
DONALD H. RICHARDSON CO., INC.
has become one of Metropolitan
Washington's Largest Mortgage Banking Firms

This Company has recently arranged the largest conventional construction and permanent financing program in Washington's history . . . \$44,000,000 on the fabulous \$65,000,000 Watergate project. This also represents the largest mortgage loan ever made by John Hancock Mutual Life Insurance Company for whom we are Mortgage Loan Correspondents.



Washington's most distinguished address set in pastoral transposity an elegant cooperative apartment, hotel, and office complex majestically overlooking the Potomac beside the site of the John F. Kennedy Center for the Performing Arm.

We have also placed mortgage loans on these important projects: River House (East)... Bender Building... Calvert-Woodley... Shoremeade... Lakeview.

These and many other outstanding loans have been made possible because of the comprehensive and specialized knowledge of income property financing held by our entire organization. Equally important is the uncommonly progressive thinking generated by our Staff about the future development and investment opportunities of our Nation's Capitol.

DONALD H. RICHARDSON CO., INC.

Mortgage Bankers - Insurance - Real Estate - Management INVESTMENT BUILDING - WASHINGTON 5, D. C.

MEMBERI

Mortgage Bankers Association of America National Association of Real Estate Boards National Association of Insurance Agents